

Salesperson to
Broker transition

Choice 1

Pass proficiency exam
before March 15, 2012

Complete 18 hours of CE
(9 core and 9 elective)
before April 30, 2012

Apply for Broker license
before April 30, 2012

Renew license with IL by
April 30, 2012

Choice 2

Fail proficiency exam
before March 15, 2012

Complete 30 hour course
and pass exam before April
30, 2012

Apply for Broker license
before April 30, 2012

Renew license with IL by
April 30, 2012

Choice 3

Complete 30 hour course
and pass exam before April
30, 2012

No other CE necessary

Apply for Broker license
before April 30, 2012

Renew license with IL by
April 30, 2012

*Subject to rules.

*No retakes are allowed for the proficiency exam.

*Choices are for salespersons who are transitioning to selling brokers (not managing brokers) between 5/1/11 and 4/30/12